



PRIVATE GOLF CLUB QUESTIONNAIRE

Course Name: _____ Location: _____

1. Is membership an equity membership? ____ Yes ____ No
2. How is Club owned? ____ Membership ____ Corporation ____ Individual
 ____ Partnership ____ Other _____

3. Membership categories:

<u>Type Membership</u>	<u>Number of Members</u>	<u>Membership Dues</u>
Full	_____	_____
Corporate	_____	_____
Social	_____	_____
House	_____	_____
Junior	_____	_____

4. Is Club a profit entity or non-profit entity? _____
5. Is there an initiation fee? ____ Yes ____ No \$ _____ How much?
 Is initiation fee refundable / transferable? ____ Yes ____ No
 Is initiation fee part of the deed to homeowners? ____ Yes ____ No
6. Does homeowners association pay dues to Club? ____ Yes ____ No \$ _____ How much?
7. Is there a monthly food minimum per member? ____ Yes ____ No \$ _____ How much?
8. What is the size of dining hall seating capacity? _____
9. What is the size of kitchen capacity? _____
10. How is dining hall / kitchen operated? ____ Club ____ Leased
11. Total number of annual rounds: _____ 2010 Y-T-D _____ 09 _____ 08 _____ 07
- Members: _____ 2010 Y-T-D _____ 09 _____ 08 _____ 07
- Guests: _____ 2010 Y-T-D _____ 09 _____ 08 _____ 07
- Tournament: _____ 2010 Y-T-D _____ 09 _____ 08 _____ 07
- Outside Play: _____ 2010 Y-T-D _____ 09 _____ 08 _____ 07

12. Who owns golf shop concessions? Pro Club
13. Accurate list of job positions and wages per position Please Attach
14. What is the history of club assessments and any attrition attributable to assessment or dues increase? _____

15. What is the structure of board of directors and terms they serve? _____

16. How is club operated? General Manager Board of Directors
17. If club is suffering financially, what items are necessary to make it competitive (course upgrade, member amenities, structural improvements, etc.) _____

18. List of competitors in area and their dues and initiation fees Please Attach
19. Check all amenities that apply: Tennis Pool Fitness Daycare
 Other _____
20. How are amenities operated? Club Lease
21. List of capital improvements performed in recent years _____

22. List of capital improvements needed, if any _____

23. What is the source of funding for improvements? _____
24. Need a copy of the Profit / Loss statements for past three (3) years, including balance sheet and debt service Please Attach