



PRIVATE GOLF CLUB QUESTIONNAIRE

1. Is membership an equity membership? Yes No
2. How is Club owned? Membership Corporation Individual
 Partnership Other _____
3. Membership categories:

<u>Type Membership</u>	<u>Number of Members</u>	<u>Membership Dues</u>
Full	_____	_____
Corporate	_____	_____
Social	_____	_____
House	_____	_____
Junior	_____	_____

4. Is Club a profit entity or non-profit entity? _____
5. Is there an initiation fee? Yes No \$ _____ How much?
Is initiation fee refundable / transferable? Yes No
Is initiation fee part of the deed to homeowners? Yes No
6. Does homeowners association pay dues to Club? Yes No \$ _____ How much?
7. Is there a monthly food minimum per member? Yes No \$ _____ How much?
8. What is the size of dining hall seating capacity? _____
9. What is the size of kitchen capacity? _____
10. How is dining hall / kitchen operated? Club Leased
11. Total number of annual rounds: _____ 2007 _____ 2006 _____ 2005

Members:	_____ 2007	_____ 2006	_____ 2005
Guests:	_____ 2007	_____ 2006	_____ 2005
Tournament:	_____ 2007	_____ 2006	_____ 2005
Outside Play:	_____ 2007	_____ 2006	_____ 2005

12. Who owns golf shop concessions? Pro Club
13. Accurate list of job positions and wages per position Please Attach
14. What is the history of club assessments and any attrition attributable to assessment or dues increase? _____

15. What is the structure of board of directors and terms they serve? _____

16. How is club operated? General Manager Board of Directors
17. If club is suffering financially, what items are necessary to make it competitive (course upgrade, member amenities, structural improvements, etc.) _____

18. List of competitors in area and their dues and initiation fees Please Attach
19. Check all amenities that apply: Tennis Pool Fitness Daycare
 Other _____
20. How are amenities operated? Club Lease
21. List of capital improvements performed in recent years _____

22. List of capital improvements needed, if any _____

23. What is the source of funding for improvements? _____
24. Need a copy of the Profit / Loss statements for past three (3) years, including balance sheet and debt service Please Attach